

# PURCHASING AGENDA ITEM

Hernando County School District

APPROVED

AGENDA #: 24-2268

**School Board Approval Meeting:**

**May 14, 2024**

**Bid No. 24-420-42 PB**

**Bid Title: Furniture – All Types**

*Recommend approval of this agenda item under the specific category below:*

- |                                               |                                                  |                                                           |                                                      |
|-----------------------------------------------|--------------------------------------------------|-----------------------------------------------------------|------------------------------------------------------|
| <input type="checkbox"/> Lowest Bid(s)        | <input type="checkbox"/> Request for Proposal(s) | <input type="checkbox"/> Low Bid(s) Meeting Specification | <input type="checkbox"/> Rejection/Cancellation      |
| <input type="checkbox"/> Revised Award        | <input type="checkbox"/> Renewal of Contract     | <input type="checkbox"/> Sole/Single Source               | <input type="checkbox"/> Re-Award (Partial/Whole)    |
| <input type="checkbox"/> Contract Termination | <input type="checkbox"/> Amendments to Contract  | <input type="checkbox"/> Extension of Contract            | <input type="checkbox"/> Emergency                   |
| <input type="checkbox"/> Reversed Auction     | <input type="checkbox"/> Piggyback Cooperative   | <input type="checkbox"/> Responsive/Responsible Bidders   | <input checked="" type="checkbox"/> State of Florida |

**Bid Contract Period:**

**05/14/2024 through 12/01/2028**

☐ N/A – One Time Purchase

**Contract Type:**

☐ Estimated  
Dollar Amount

☐ Firm, Fixed  
Dollar Amount

☐ Firm, Fixed  
Unit Prices

☒ Firm, Fixed Unit Prices,  
Hourly Rates, Fees and/or  
Percentages

**Renewal Options:**

No. of Terms  
Remaining

☐ Length of  
Each Term (month)

☐ Length of  
Each Term (year)

☒ None

**Rationale/Reason:** Piggyback the State of Florida, Alternate Contract Source (ACS) #56120000-24-NY-ACS: *Furniture – All Types*, awarded to multiple vendors. Purchase Orders may be issued to the authorized dealers, resellers and/or distributors of the specific furniture manufacturer as listed by the awarded contractor.

Bidders Electronically

Downloaded From

Bidnet Direct Website: n/a

Bids Received:

No Bids:

Late Bids:

Rejected Bids:

☒ N/A – Bids Not  
Required: Piggyback

**Submitted By:**

Christopher Reckner  
Director of Purchasing & Warehousing

**School(s):** District Wide

**Requested By:**

Sophia Watson  
Director of Adult & Technical Education

**Department(s):** Wilton Simpson Technical  
College

Recommended award, description of items and prices: (See attached)

**T/C CODE: 2442**

## Description

This contract offers new commercial and institutional quality furniture, except for hospital room and patient handling furniture, in ten categories: conference tables and seating, dormitory furniture, general purpose tables, high density filing, household furniture, library furniture, office and courtroom furniture, school/higher education furniture, and specialty seating.

Purchases are allowed directly with a vendor or with an authorized dealers/distributor/reseller as listed on the State of Florida contract. Please refer to the state contract #56120000-24-NY-ACS for applicable contract pricing when requesting for a quote.

## Approved Vendors:

- ◇ **Affordable Interior Systems, Inc.**  
Website: <https://www.ais-inc.com/>  
Customer Contact  
Name: BEN MAXWELL  
Email: bmaxwell@ais-inc.com  
Phone: 978-562-7500
  
- ◇ **Agati, Inc.**  
Website: [www.agati.com](http://www.agati.com)  
Customer Contact  
Name: ORDERS  
Email: orders@agati.com  
Phone: 312-829-1977
  
- ◇ **Allseating Corporation**  
Website: [www.allseating.com](http://www.allseating.com)  
Customer Contact  
Name: HOPE MYLES  
Email: hope.myles@allseating.com  
Phone: 404-441-3245
  
- ◇ **Arcadia Chair Company**  
Website: [www.arcadiacontract.com](http://www.arcadiacontract.com)  
Customer Contact  
Name: YOLANDA DUARTE  
Email: yolandad@arcadiacontract.com  
Phone: 714-562-8200 ext. 225
  
- ◇ **Artopex, Inc.**  
Website: [www.artopex.com](http://www.artopex.com)  
Customer Contact  
Name: GENEVIEVE GUENETTE  
Email: ussalessupport-@artopex.com  
Phone: 450-378-0189 ext. 3097

- ◇ **Aurora Storage Products, Inc.**  
Website: [www.aurorastorage.com](http://www.aurorastorage.com)  
Customer Contact  
Name: TIM BYRNE  
Email: tbyrne@aurorastorage.com  
Phone: 630-966-7504
- ◇ **Biofit Engineering Products, LP**  
Website: <https://www.biofit.com/>  
Customer Contact  
Name: LIZ SWORDEN  
Email: liz.sworden@biofit.com  
Phone: 419-823-1089
- ◇ **Blockhouse Company, Inc.**  
Website: <https://www.blockhouse.com/>  
Customer Contact  
Name: JASON WOOLLEY  
Email: info@blockhouse.com  
Phone: 717-764-5555
- ◇ **Darran Furniture Industries, Inc.**  
Website: [www.darran.com](http://www.darran.com)  
Customer Contact  
Name: CUSTOMER SERVICE  
Email: dhillanbrand@darran.com  
Phone: 800-334-7891
- ◇ **Fleetwood Group, Inc.**  
Website: [www.fleetwoodfurniture.com](http://www.fleetwoodfurniture.com)  
Customer Contact  
Name: DAN REISETTER  
Email: danr@fleetwoodfurniture.com  
Phone: 763-350-2979
- ◇ **Global Industries, Inc.**  
Website: [www.globalfurnituregroup.com](http://www.globalfurnituregroup.com)  
Contract Administrator  
Name: KELLY SCHWAB  
Email: kschwab@globalfurnituregroup.com  
Phone: 856-552-3782
- ◇ **Hertz Furniture Systems, LLC**  
Website: [www.hertzfurniture.com](http://www.hertzfurniture.com)  
Customer Contact  
Name: ALLISON KATZWER  
Email: allison@hertzfurniture.com  
Phone: 800-526-4677 ext. 1116

- ◇ **High Point Furniture Industries, Inc.**  
Website: [www.hpfi.com](http://www.hpfi.com)  
Customer Contact  
Name: CRYSTAL FOWLER  
Email: crystalf@hpfi.com  
Phone: 336-431-7101 ext. 2239
- ◇ **Indiana Furniture Industries, Inc.**  
Website: [www.indianafurniture.com](http://www.indianafurniture.com)  
Customer Contact  
Name: JILL PERSOHN  
Email: jill.persohn@indianafurniture.com  
Phone: 800-422-5727 ext. 132
- ◇ **Integra, Inc.**  
Website: [www.integraseating.com](http://www.integraseating.com)  
Customer Contact  
Name: LEAH THORNTON  
Email: leaht@integraseating.com  
Phone: 262-314-6913
- ◇ **Jasper Seating Company, Inc.**  
Website: <https://www.jsifurniture.com/>  
Customer Contact  
Name: TAYLOR JOCHUM  
Email: tjochum@jaspergroup.us.com  
Phone: 800-457-4511 ext. 15521
- ◇ **Keilhauer, LTD.**  
Website: <https://keilhauer.com>  
Customer Contact  
Name: MADDY BROWN  
Email: customer.service@keilhauer.com  
Phone: 800-724-5665
- ◇ **Krueger International, Inc.**  
Website: [www.ki.com](http://www.ki.com)  
Customer Contact  
Name: ANDY VAN STRATEN  
Email: andy.van.straten@ki.com  
Phone: 800-424-2432 ext. 2394
- ◇ **New England Woodcraft, Inc.**  
Website: [www.newenglandwoodcraft.com](http://www.newenglandwoodcraft.com)  
Customer Contact  
Name: LINDSAY JOHNSON  
Email: sales@newoodcraft.com  
Phone: 802-247-8211

- ◇ **Sauder Manufacturing Co., DBA Wieland, Sauder Education, Butler Human Services**  
Website: [www.saudermfg.com](http://www.saudermfg.com)  
Customer Contact  
Name: RACHEL SHORT, SALES ADMINISTRATOR  
Email: sales@saudermfg.com  
Phone: 800-537-1530
- ◇ **Spec Furniture, Inc.**  
Website: [www.specfurniture.com](http://www.specfurniture.com)  
Customer Contact  
Name: JASMIN COLLITZ  
Email: contracts@specfurniture.com  
Phone: 416-246-5550 ext. 5543
- ◇ **Special-T, LLC**  
Website: <https://www.specialt.net>  
Customer Contact  
Name: CUSTOMER SERVICE  
Email: customerservice@specialt.net  
Phone: 678-879-0777
- ◇ **Steelcase, Inc.**  
Website: [www.steelcase.com](http://www.steelcase.com)  
Customer Contact  
Name: WWW.STEELCASE.COM  
Email: slenardo@steelcase.com  
Phone: 317-383-1739
- ◇ **The HON Company, LLC**  
Website: [www.hon.com](http://www.hon.com)  
Customer Contact  
Name: HON GOVERNMENT CUSTOMER SUPPORT/ORDER ENTRY  
Email: hongsaoc@honcompany.com  
Phone: 800-466-8694
- ◇ **Trinity Furniture, Inc.**  
Website: [www.trinityfurniture.com](http://www.trinityfurniture.com)  
Customer Contact  
Name: AMBER DEWEESE  
Email: amber@trinityfurniture.com  
Phone: 336-474-6660 ext. 215
- ◇ **Via, Inc.**  
Website: <https://viaseating.com/>  
Customer Contact  
Name: CARLY HEPLER  
Email: govcontract@viaseating.com  
Phone: 800-433-6614

◇ **VS America, Inc.**  
Website: <https://vsamerica.com/>  
Customer Contact  
Name: JENNIFER LEYVA  
Email: [j.leyva@vsamerica.com](mailto:j.leyva@vsamerica.com)  
Phone: 727-871-7988